



HOW DO YOU CHOOSE A GERMICIDE?

Most germicides begin to lose potency when diluted with tap water. Unless you consider your water's hardness you can be taking chances with deadly germs.

If you make the decision about which germicide to use in your health facility, ask yourself these questions:

1. Does your germicidal detergent work in your tap water? (Most germicides are tested in distilled water only.)
2. Is TB kill important to you?
3. Do you prefer a quat or a phenolic?
4. Do you prefer a soap-based or a synthetic-based germicidal detergent?
5. Do you want the added benefits of virucidal and fungicidal action?
6. Do you want a high dilution rate or a lower initial cost product?
7. Do you prefer bulk shipments or closed, ready-to-use packaging?

With the answers to these questions, your Vestal representative can assist you by chemically analyzing your water for quality and recommending a product that's compatible and effective in that water.

Once you have this information you can make a professionally sound decision based on the needs of your facility.

Proven products to fit your needs

Vestal manufactures a complete line of tap water-effective quats and phenolics. They are tested to be effective in distilled or tap water (AOAC 400 PPM as CaCO_3) and the results are clearly shown on the EPA approved labels. Check the label of your germicide to see if you're getting this kind of protection.

Free analysis and consultation

Act now for your water analysis and consultation... without obligation, of course. Complete the Reader Service Card or write Vestal Laboratories, 5035 Manchester Avenue, St. Louis, MO 63110, Attention, Germicidal Products Department.

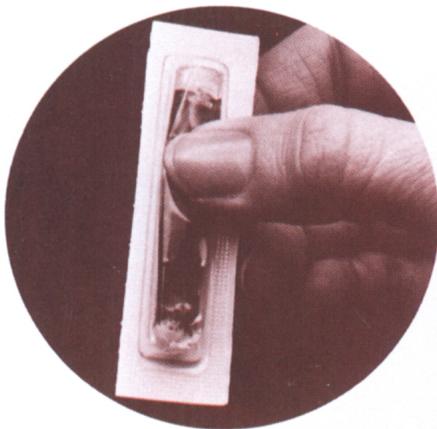
**The Standard
of Professionals**



Vestal Laboratories, Division of Chemed Corporation

FIGHT IV INFECTION*

SEPP® from Marion Scientific
makes it easy to apply PVP iodine prior to IV infusion.



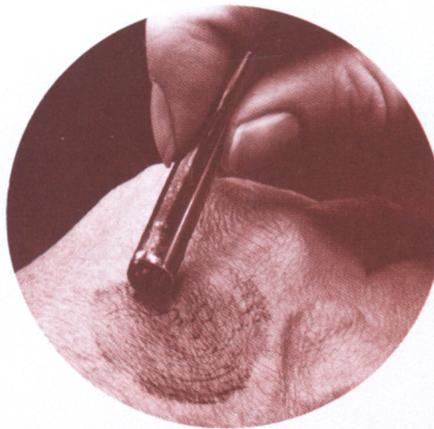
Easy to use.

Just squeeze to break ampule, remove SEPP from sterile wrapper, and you're ready to prep. Pre-measured, single-use amounts of solution save time, eliminate spillage and waste.

*10% PVP iodine is an effective bactericidal, fungicidal and sporocidal agent.

Maki, Dennis G., MD: Preventing infection in intravenous therapy. **Anesthesia and Analgesia** ... **Current Researches**, Vol. 56, No. 1, Jan. Feb. 77.

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Easy to control.

SEPP puts you in control of antiseptic placement and flow. Patented polyester tip applies solution evenly, absorbs excess and prevents dripping. Pinpoints antiseptic **only** where you want it, minimizing the danger of hiding vein with excess iodine.



No mess.

Pinpoint precision eliminates excess antiseptic, dripping, and uneven application. Fingers never touch applicator tip, solution, or prepping area. Clean. Efficient. Easy-to-use and dispose of.

Send or call for a free SEPP® sample and see how easy prepping can be.



MARION SCIENTIFIC CORPORATION

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